



SOLUTIONS OVERVIEW

Built for change. Built to change.





Global Services & Solutions Overview



Risk & Cybersecurity

- 360 Risk & Vulnerability Assessments (Pen Testing, Phishing, Tabletops)
- Advance Risk Quantification & Cyber Liability Insurance
- Zero Trust - Design > Implementation > Management
- NexGen Data Protection & Loss Prevention (exclusive [FIPS 140-3](#) certified)
- Threat Intelligence & Ransomware Prevention
- Cryptographic Credential-free Authentication
- Incident Response & Digital Forensics
- Compliance-as-a-Service: PCI, ISO/IEC 2700, SOC 2, HIPPA, HITRUST & More



Managed IT Services

- Fractional CIO and CISO Services
- Network Management (NOC)
- Managed Security (XDR/SOC/SIEM)
- End User Helpdesk
- Cloud Management
- Backup and Disaster Recovery



FinTech

- POS and Payment Processing Services
- Identity & Fraud Services
- Accounts Payable Payments
- Accounts Receivable Payments
- Embedded Banking
- Commercial Financing
- Consumer Financing



Workplace Technology

- POS and Credit Card Processing Services
- Physical Security
- Document Management & Managed Print Services
- End User Computing & Mobility
- Unified Communications & Call Center
- Procure to Pay IT Expense Management



Digital Transformation

- Cloud Services
- Intelligent Automation (RPA, AI, NLP, ML)
- Modern Data Architecture & Analytics
- Customer Experience Management
- Digital Product & Application Development
- Internet of Things (IoT)

MDRN Risk & Cyber Services



Bitdefender®

Addressing the Challenge:

HARD TO STAY ON TOP OF EVOLVING THREATS

Committed to Innovation

30B

daily threat
queries

400+

threats
discovered
every minute

32

ransomware
decryptors
provided to
the market

90K

Business
customers

\$1.6B

amount saved
by ransomware
victims

285

elite security
researchers

800+

R&D
employees

440

Patents



Your Cybersecurity Partner for Today and Tomorrow



Global Scale

- 1700+ employees
- Corporate HQ, Consumer HQ, 5 Research Centers (Romania)
- Business Sol'ns HQ (US)
- 24x7 SOC (US, Romania, Singapore)
- Customers in 170 countries



Financially Strong

- Founded in 2001
- Fast Growing
- Profitable
- 100,000+ business customers
- ~3M consumer customers



Innovative

- Cybersecurity pioneer in machine learning since 2009
- 50% of workforce in research and development
- 487 patents (issued or pending)
- Strong supporter of open source

What organizations face today

**Skills
Shortage**



Complexity



Alert Fatigue



**Cyber
Insurance**



Compliance



Questions...

